NEW CONSTRUCTION MARKET UPDATE: Q3-2020

MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2.000 SF \$680,000 \$550,69 29 92 11 27 2.000 SF & ABOVE \$1,619,250 \$531,73 22 18 5 7 North Seattle (Area 710) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2.000 SF \$736,000 \$531,56 23 35 18 10 2.000 SF & ABOVE \$2,112,500 \$540,30 53 12 6 6 Queen Anne / Magnolia (Area 700) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2.000 SF \$773,000 \$576,82 32 28 11 22 2.000 SF & ABOVE \$1,760,000 \$578,39 53 10 1 6 Central Seattle (Area 390) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2.000 SF \$750,000 \$605,37 <th>Ballard / Green Lak</th> <th>e (Area 705)</th> <th></th> <th></th> <th></th> <th></th> <th></th>	Ballard / Green Lak	e (Area 705)									
2.000 SF & ABOVE \$1.619.250 \$531.73 22 18 5 7 North Seattle (Area 710) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$736,000 \$531.56 23 35 18 10 2,000 SF & ABOVE \$2,112,500 \$540.30 53 12 6 6 Queen Anne / Magnolia (Area 700) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$773,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1.760,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1.760,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1.760,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1.760,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1.999,998 \$591.23 57		MEDIAN SALES PRICE	\$/SQ. FT.	DOM	# SOLD	# PENDING	# ACTIVE				
Morth Seattle (Area 710) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2.000 SF \$736.000 \$531.56 23 35 18 10 2.000 SF & ABOVE \$2.112,500 \$540.30 53 12 6 6 Queen Anne / Magnolia (Area 700) # PENDING # ACTIVE BELOW 2.000 SF \$773,000 \$576.82 32 28 11 22 2000 SF & ABOVE \$17,60.000 \$578.39 53 10 1 6 Central Seattle (Area 390) # ACTIVE # ACTIVE BELOW 2.000 SF \$750.000 \$605.37 18 51 17 36 2.000 SF & ABOVE \$1,999.998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) 4ACTIVE # ELOW 2.000 SF \$579.250 \$443.45 33 10 7 14 2.000 SF & ABOVE \$1.269.944	BELOW 2,000 SF	\$680,000	\$550.69	29	92	11	27				
MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$736,000 \$531.56 23 35 18 10 2,000 SF & ABOVE \$2,112,500 \$540.30 53 12 6 6 Queen Anne / Magnolia (Area 700) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$773,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1,760,000 \$578.39 53 10 1 6 Central Seattle (Area 390) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45<	2,000 SF & ABOVE	\$1,619,250	\$531.73	22	18	5	7				
BELOW 2,000 SF \$736,000 \$531.56 23 35 18 10 2,000 SF & ABOVE \$2,112,500 \$540.30 53 1.2 6 6 Queen Anne / Magnolia (Area 700) MEDIAN SALES PRICE \$/SQ.FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$773,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1,760,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1,760,000 \$578.39 53 10 1 6 Central Seattle (Area 390) MEDIAN SALES PRICE \$/SQ.FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ.FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443	North Seattle (Area	North Seattle (Area 710)									
2,000 SF & ABOVE \$2,112,500 \$540.30 53 12 6 6 Queen Anne / Magnolia (Area 700) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$773,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1,760,000 \$578.39 53 10 1 6 Central Seattle (Area 390) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) MEDIAN SALES PRIC		MEDIAN SALES PRICE	\$/SQ. FT.	DOM	# SOLD	# PENDING	# ACTIVE				
Queen Anne / Magnolia (Area 700) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$773,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1,760,000 \$578.39 53 10 1 6 Central Seattle (Area 390) 4 CTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) 17 36 2 Southeast Seattle (Area 380) 7 6 3 2 Southeast Seattle (Area 380) 7 14 2 2 2 Southeast Seattle (Area 385) 2 2 2 2 SODO / Beacon Hill (Area 385) 2 10 23 2 2	BELOW 2,000 SF	\$736,000	\$531.56	23	35	18	10				
MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$773,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1,760,000 \$578.39 53 10 1 6 Central Seattle (Area 390) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60	2,000 SF & ABOVE	\$2,112,500	\$540.30	53	12	6	6				
BELOW 2,000 SF \$773,000 \$576.82 32 28 11 22 2,000 SF & ABOVE \$1,760,000 \$578.39 53 10 1 6 Central Seattle (Area 390) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) YSQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) 2 2 3 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 2,000 SF & ABOVE \$980,000 \$411.16	Queen Anne / Magr	nolia (Area 700)									
2,000 SF & ABOVE \$1,760,000 \$578.39 53 10 1 6 Central Seattle (Area 390) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE		MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDING	# ACTIVE				
MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) 2 2 2 2 SODO / Beacon Hill (Area 385) 2 2 2 2 SODO / Beacon Hill (Area 385) 2 2 3 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE <td>BELOW 2,000 SF</td> <td>\$773,000</td> <td>\$576.82</td> <td>32</td> <td>28</td> <td>11</td> <td>22</td>	BELOW 2,000 SF	\$773,000	\$576.82	32	28	11	22				
MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODD / Beacon Hill (Area 385) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529,60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439,96	2,000 SF & ABOVE	\$1,760,000	\$578.39	53	10	1	6				
BELOW 2,000 SF \$750,000 \$605.37 18 51 17 36 2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODD / Beacon Hill (Area 385) 2 2 2 BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) 3 0 8 2 BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	Central Seattle (Are	ea 390)									
2,000 SF & ABOVE \$1,999,998 \$591.23 57 6 3 2 Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) 2 2 2 BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) 4ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23		MEDIAN SALES PRICE	\$/SQ. FT.	DOM	# SOLD	# PENDING	# ACTIVE				
Southeast Seattle (Area 380) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 10 23	BELOW 2,000 SF	\$750,000	\$605.37	18	51	17	36				
MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 </td <td>2,000 SF & ABOVE</td> <td>\$1,999,998</td> <td>\$591.23</td> <td>57</td> <td>6</td> <td>3</td> <td>2</td>	2,000 SF & ABOVE	\$1,999,998	\$591.23	57	6	3	2				
BELOW 2,000 SF \$579,250 \$443.45 33 10 7 14 2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	Southeast Seattle (Area 380)									
2,000 SF & ABOVE \$1,269,944 \$376.49 54 8 2 2 SODO / Beacon Hill (Area 385) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23		MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDING	# ACTIVE				
SODO / Beacon Hill (Area 385) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	BELOW 2,000 SF	\$579,250	\$443.45	33	10	7	14				
MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	2,000 SF & ABOVE	\$1,269,944	\$376.49	54	8	2	2				
BELOW 2,000 SF \$635,000 \$529.60 29 23 10 23 2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	SODO / Beacon Hi	ll (Area 385)									
2,000 SF & ABOVE \$980,000 \$411.16 30 3 0 8 West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23		MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDING	# ACTIVE				
West Seattle (Area 140) MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	BELOW 2,000 SF	\$635,000	\$529.60	29	23	10	23				
MEDIAN SALES PRICE \$/SQ. FT. DOM # SOLD # PENDING # ACTIVE BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	2,000 SF & ABOVE	\$980,000	\$411.16	30	3	0	8				
BELOW 2,000 SF \$689,950 \$439.96 52 23 17 23	West Seattle (Area	140)									
		MEDIAN SALES PRICE	\$/SQ. FT.	DOM	# SOLD	# PENDING	# ACTIVE				
2,000 SF & ABOVE \$997,500 \$374.02 32 7 5 9	BELOW 2,000 SF	\$689,950	\$439.96	52	23	17	23				
	2,000 SF & ABOVE	\$997,500	\$374.02	32	7	5	9				

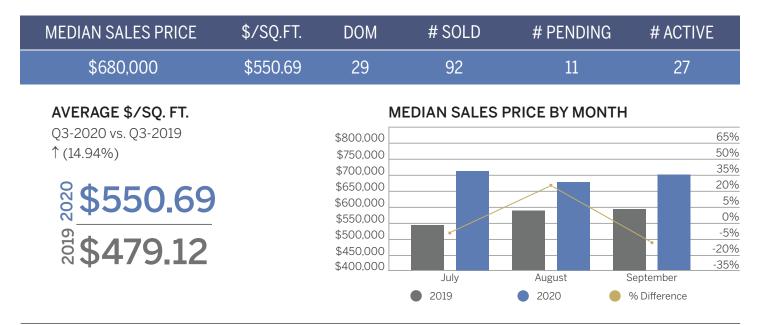


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BALLARD/GREEN LAKE (AREA 705) MARKET UPDATE: Q3-2020

Townhomes & Urban Single-Family Homes, Below 2,000 Square Feet



Urban Single-Family Homes, 2,000 Square Feet & Above

MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDING	# ACTIVE
\$1,619,250	\$531.73	22	18	5	7

AVERAGE \$/SQ. FT. MEDIAN SALES PRICE BY MONTH Q3-2020 vs. Q3-2019 25% \$1.800.000 ↑ (10.73%) 20% \$1,700,000 15% \$1,600,000 10% \$1,500,000 ສັສ**\$531.73** 5% \$1,400,000 0% \$1,300,000 **\$480.21** -5% \$1,200,000 -10% \$1,100,000 -20% \$1,000,000 July August September 2019 2020 % Difference

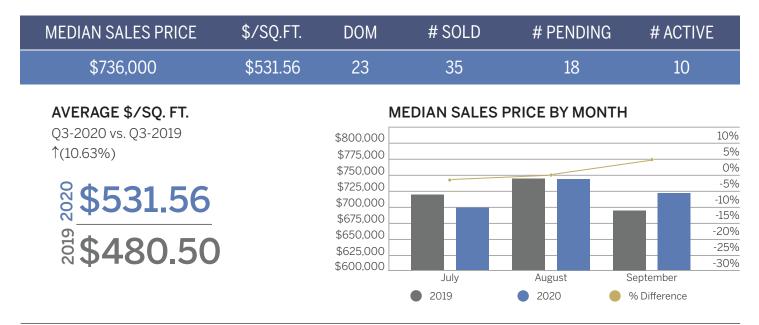
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NORTH SEATTLE (AREA 710) MARKET UPDATE: Q3-2020

Townhomes & Urban Single-Family Homes, Below 2,000 Square Feet



Urban Single-Family Homes, 2,000 Square Feet & Above

MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDING	# ACTIVI	Ξ
\$2,112,500	\$540.30	53	12	6	6	
AVERAGE \$/SQ. FT.		М	EDIAN SALES F	PRICE BY MONT	н	
Q3-2020 vs. Q3-2019		\$2,500,000				25%
↓ (-1.27%)		\$2,250,000				20%
		\$2,000,000				15%
		\$1,750,000				10%
ິສູ \$540.30		\$1,500,000	_			5%
		\$1,250,000		0		0%
ຊື້ \$547.25		\$1,000,000				-5%
2%5475		\$750,000				-10%
		\$500,000	•			-15%
			July	August	September	

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Ø Difference

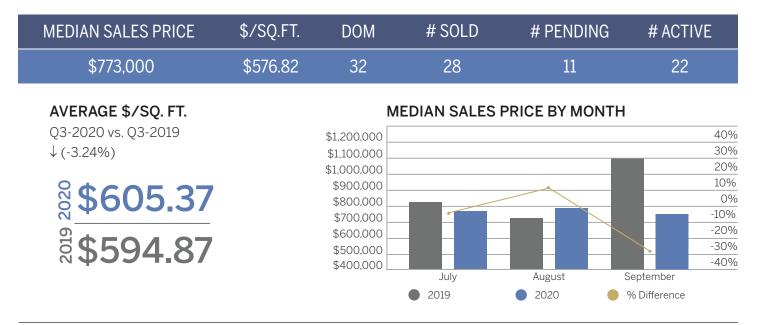
2020

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2019

QUEEN ANNE/MAGNOLIA (AREA 700) MARKET UPDATE: Q3-2020

Townhomes & Urban Single-Family Homes, Below 2,000 Square Feet



Urban Single-Family Homes, 2,000 Square Feet & Above

MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDINC	G # ACTIVE
\$1,760,000	\$578.39	53	10	1	6
AVERAGE \$/SQ. FT.		М	EDIAN SALES	PRICE BY MON	ITH
Q3-2020 vs. Q3-2019		\$2,750,000			100%
↑(4.14%)		\$2,500,000			75%
~ /		\$2,250,000			50%
		\$2,000,000			25%
ິສູ \$578.39		\$1,750,000			0%
		\$1,500,000			-25%
ື້ສ\$555.41		\$1,250,000			-50%
a\$555.41		\$1,000,000			-75%
		\$900,000	No Sales	Australia	-100%
			July	August	September
			2019	2020	% Difference
TIM SUNNY&CO	Realogics	Sotheby's		re at TimSunnvand	

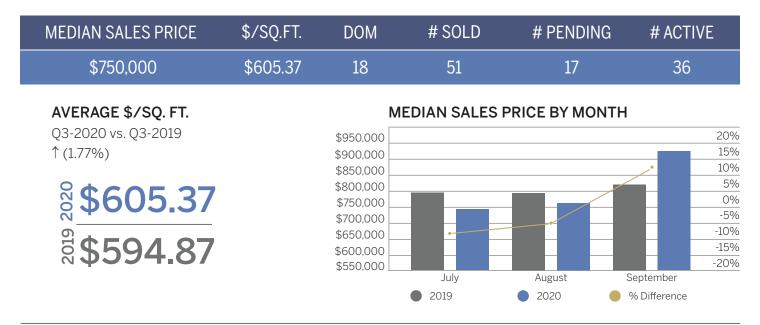
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REALESTATE -

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CENTRAL SEATTLE (AREA 390) MARKET UPDATE: Q3-2020

Townhomes & Urban Single-Family Homes, Below 2,000 Square Feet



Urban Single-Family Homes, 2,000 Square Feet & Above

MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PEND	ING # AC	TIVE
\$1,999,998	\$591.23	57	6	3	ć	2
AVERAGE \$/SQ. FT.		м	EDIAN SALES	SPRICE BY M	ONTH	
Q3-2020 vs. Q3-2019		\$4,500,000			_	100
↑ (8.89%)		\$4,000,000				75
		\$3,500,000				50
		\$3,000,000	/			25
ິສູ \$591.23		\$2,500,000				C
		\$2,000,000	-			-25
		\$1,500,000				-50
ີ້ສ\$542.94		\$1,000,000				-75
		\$500,000	lister.	August	No Sales	-100
			July	August	September	
			2019	2020	% Difference	e

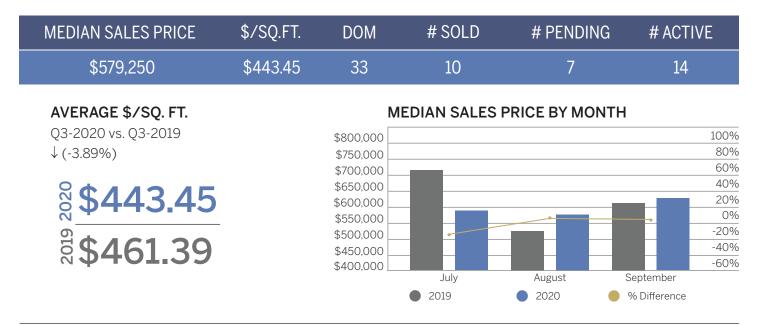
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SOUTHEAST SEATTLE (AREA 380) MARKET UPDATE: Q3-2020

Townhomes & Urban Single-Family Homes, Below 2,000 Square Feet



Urban Single-Family Homes, 2,000 Square Feet & Above

MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDING	# AC1	ΓIVE
\$1,269,944	\$376.49	54	8	2	2	
AVERAGE \$/SQ. FT.		М	EDIAN SALES	S PRICE BY MONTH		
Q3-2020 vs. Q3-2019		\$1,500,000				100%
↓(-10.58%)		\$1,350,000				80%
		\$1,200,000				60%
		\$1,050,000				40%
_ຄ ັ \$376.49		\$900,000			•	20%
		\$750000				0%
		\$600,000				-20%
ື້ສ\$421.03		\$450,000	•			-40%
		\$300,000		No Sales		-60%

\$300,000

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REAL ESTATE

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No Sales

August

2020

July

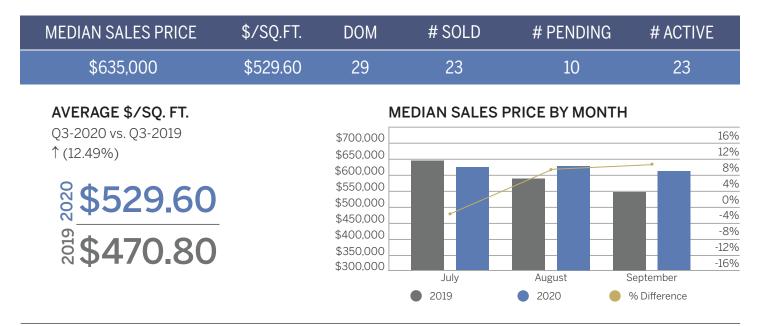
2019

September

% Difference

SODO/BEACON HILL (AREA 385) MARKET UPDATE: Q3-2020

Townhomes & Urban Single-Family Homes, Below 2,000 Square Feet



Urban Single-Family Homes, 2,000 Square Feet & Above

MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDIN	G # ACTIVE
\$980,000	\$411.16	30	3	0	8
AVERAGE \$/SQ. FT.		N	IEDIAN SALES	S PRICE BY MO	NTH
Q3-2020 vs. Q3-2019		\$1,200,000			169
↑ (13.37%)		\$1,100,000			129
		\$1,000,000			89
9 A A A A A C		\$900,000			49
ິສູ \$411.16		\$800,000			0%
		\$700,000			-49
ື້ສ\$362.67		\$600,000			-8%
a\$362.6/		\$400,000			-12%
		\$400,000 🗌		No Sales No Sales	No Sales No Sales -16%
			July	August	September
			2019	2020	% Difference

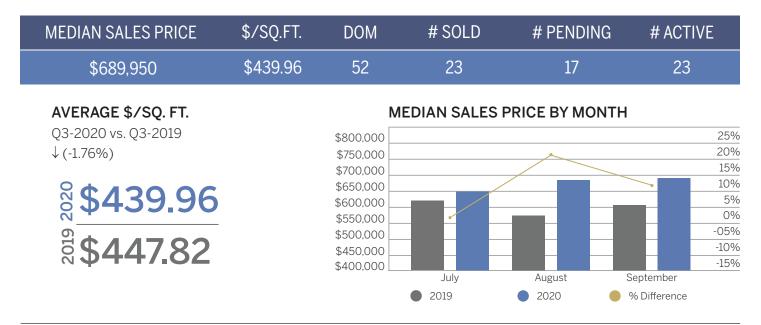
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WEST SEATTLE (AREA 140) MARKET UPDATE: Q3-2020

Townhomes & Urban Single-Family Homes, Below 2,000 Square Feet



Urban Single-Family Homes, 2,000 Square Feet & Above

MEDIAN SALES PRICE	\$/SQ.FT.	DOM	# SOLD	# PENDING	# ACTIVE
\$997,500	\$374.02	32	7	5	9

AVERAGE \$/SQ. FT. MEDIAN SALES PRICE BY MONTH Q3-2020 vs. Q3-2019 50% \$1.500.000 35% \$1,350,000 20% \$1,100,000 5% \$950,000 ິສຸ**\$374.02** 0% \$800,000 -05% \$650,000 ື້ສ**\$375.25** -20% \$500,000 -35% \$350,000 -50% \$200,000 July August September 2019 2020 % Difference

TIM SUNNY&CO REAL ESTATE

↓(-0.33%)

Sotheby's Realogics INTERNATIONAL REALTY

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